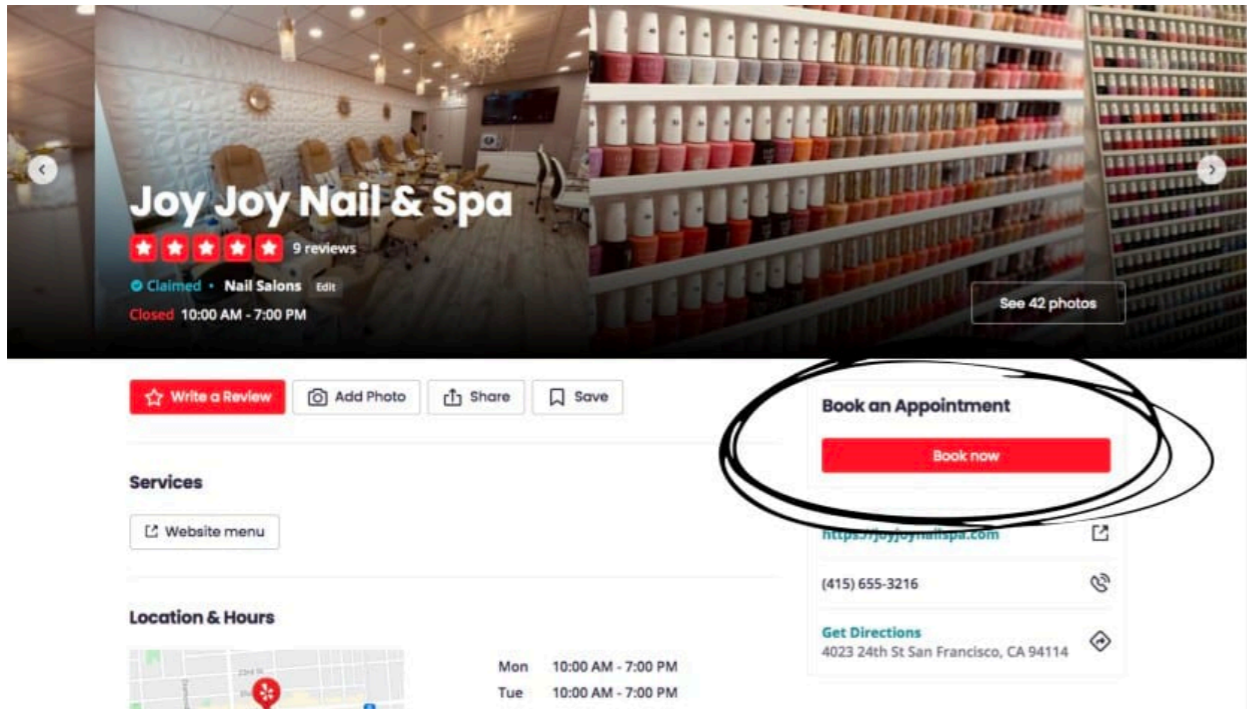


Interactive Learning with Pricing for Optimal and Stable Allocation in Markets

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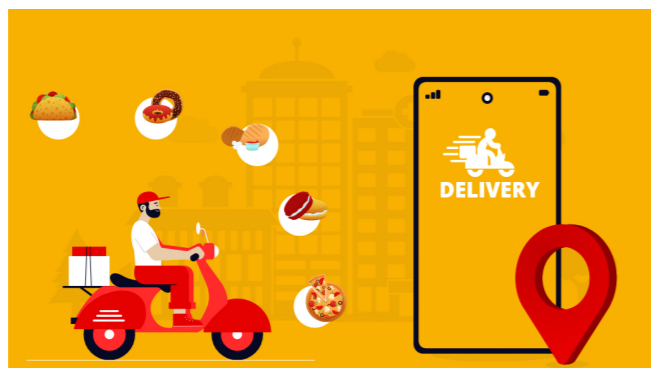
(Joint work with Efe Erginbas and Kannan Ramchandran)



Point of interest recommendations



E-commerce



Ride sharing and Delivery



Labor markets

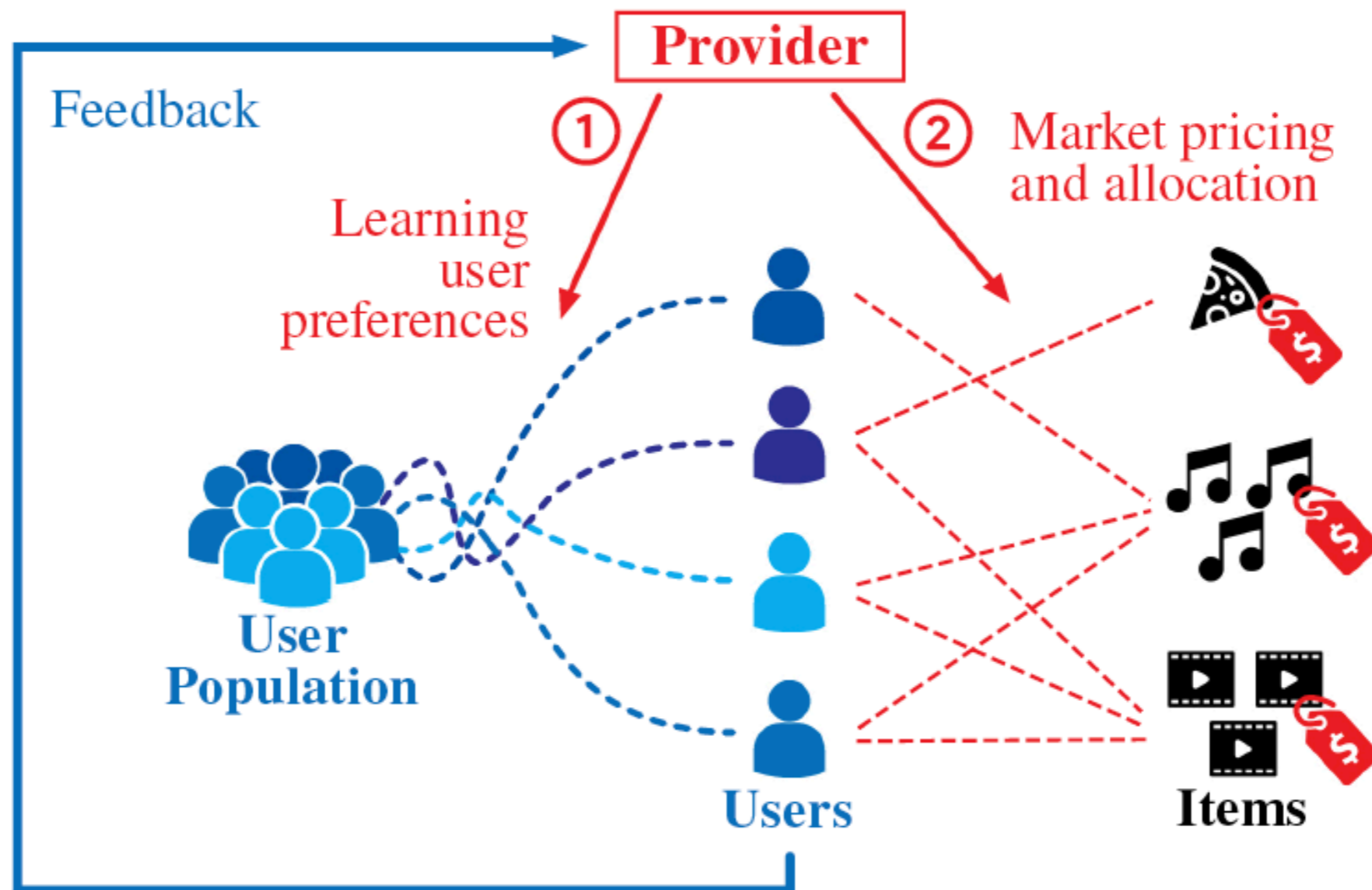
Main Challenges

- Large scale of operation
- User preferences unknown
- Learn user preferences and make recommendations
 - Exploit structure in preferences (eg. collaborative filtering)
 - Learn from interactive feedback (eg. multi-armed bandits, contextual bandits)
- Drawbacks:
 - Ignorant of capacity constraints
 - Results in overcrowding

Main Challenges

- Price discovery and allocation
 - Competitive equilibrium, Walras tatonnement process, dynamic pricing
 - Maximize social welfare
 - Envy-free and individually rational
- Drawbacks:
 - Assumes complete information
 - Assumes users can provide high dimensional responses

Market Aware Recommendation Systems



Our Approach

- Collaborative filtering: latent factor models
- Explore-exploit: OFU (optimism in face of uncertainty)
- Equilibrium pricing: Walrasian pricing








First to integrate all three aspects in one algorithm

What our Algorithm Achieves

- Has sub-linear social welfare regret across iterations
 - maximizing social welfare at each step is not possible since preferences are unknown
- Has sub-linear instability regret from user envy:
 - a user is said to have envy if she prefers a non-recommended item and measured by the difference in reward surplus when compared to the recommended item
- We provide theoretical guarantees

Setup

Modeling User Preferences

			
	0.8	0.6	0.2
	0.9	0.5	0.1
	0.2	0.3	0.6
	0.3	0.4	0.5

Items have limited capacities

User-Item Mean Reward Matrix Θ^*

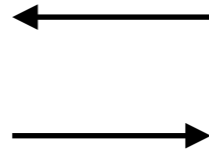
Setup

Interactive recommendation, allocation, and feedback

At each step a subset of users are active



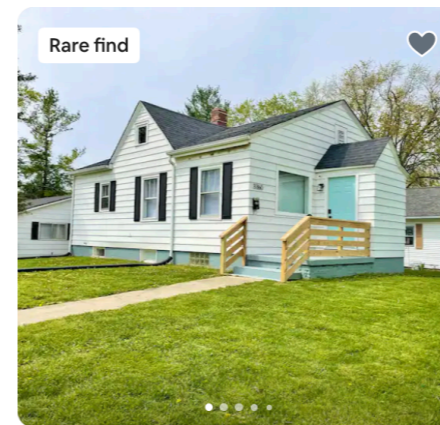
Recommendations



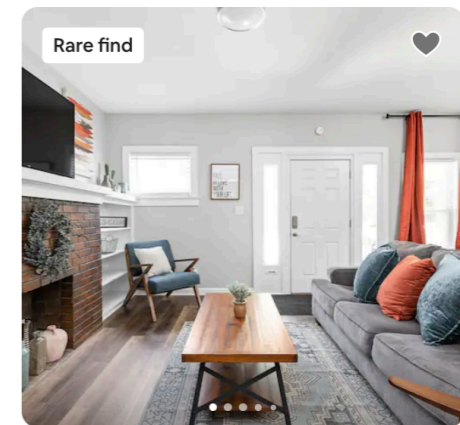
Select one and (Noisy) Reward Feedback

277 homes

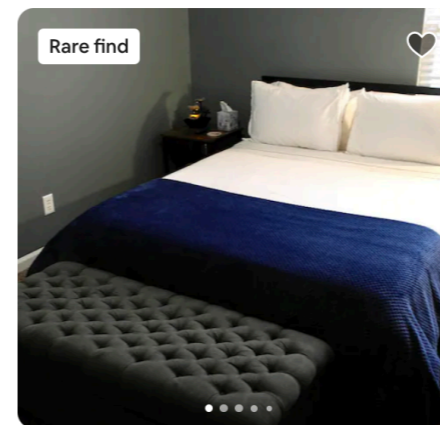
Filters



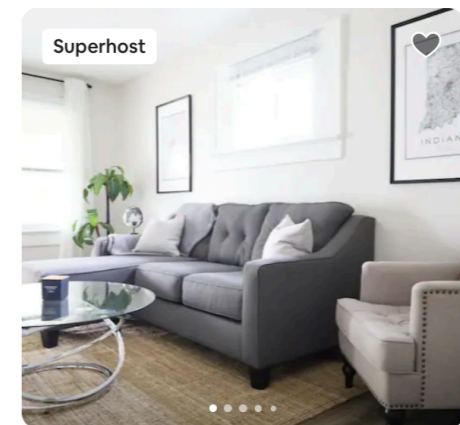
Rare find
Home in Indianapolis ★ 4.86 (22)
NEW 5 min to Downtown, Sleeps 7!
4 beds
\$122 \$82 night · \$341 total



Rare find
Townhouse in Indianapolis ★ 5.0 (3)
Earthy Escape - Renovated and Clea...
5 beds
\$165 \$127 night · \$393 total



Rare find
Home in Indianapolis ★ 4.94 (69)
Lions Pride Home Cafe | Workplace



Superhost
Home in Indianapolis ★ 4.83 (18)
NEW! The Hidden Gem of SoBro

A Generic Algorithm

Interactive Learning for Allocation and Pricing (ILAP)

- Based on the collected information so far, find the least square estimate of the reward matrix under the structural conditions on preferences
- Consider confidence set around it with an appropriately defined metric and radius
- Optimistically solve the resource allocation problem with constraints assuming that the true rewards belong to this set
- Present the users with these allocations as recommendations at the corresponding shadow prices

Setting 1

Contextual Preferences

- Each item has a feature vector (known) (dim R)
- Each user has a feature vector (unknown) (dim R)
- A user-item reward is the linear product of these feature vectors
- These structural properties affect the first step in finding least squares estimate and the radius of confidence set
- Result: Avg. social welfare regret and instability regret of order

$$\tilde{O} \left(\frac{\sqrt{NMnR}}{\sqrt{T}} \right)$$

n max number of active users at any step
 M number of items
 N number of users
 T step number

Setting 2

Low Rank Preferences

- We do not assume the item features to be known
- We assume the reward matrix to be of rank R
- Result: Avg. social welfare regret and instability regret of order

$$\tilde{O} \left(\frac{\sqrt{NM(N+M)R}}{\sqrt{T}} \right)$$

n max number of active users at any step
 M number of items
 N number of users
 T step number

- If we do not assume any structure in preferences then we get

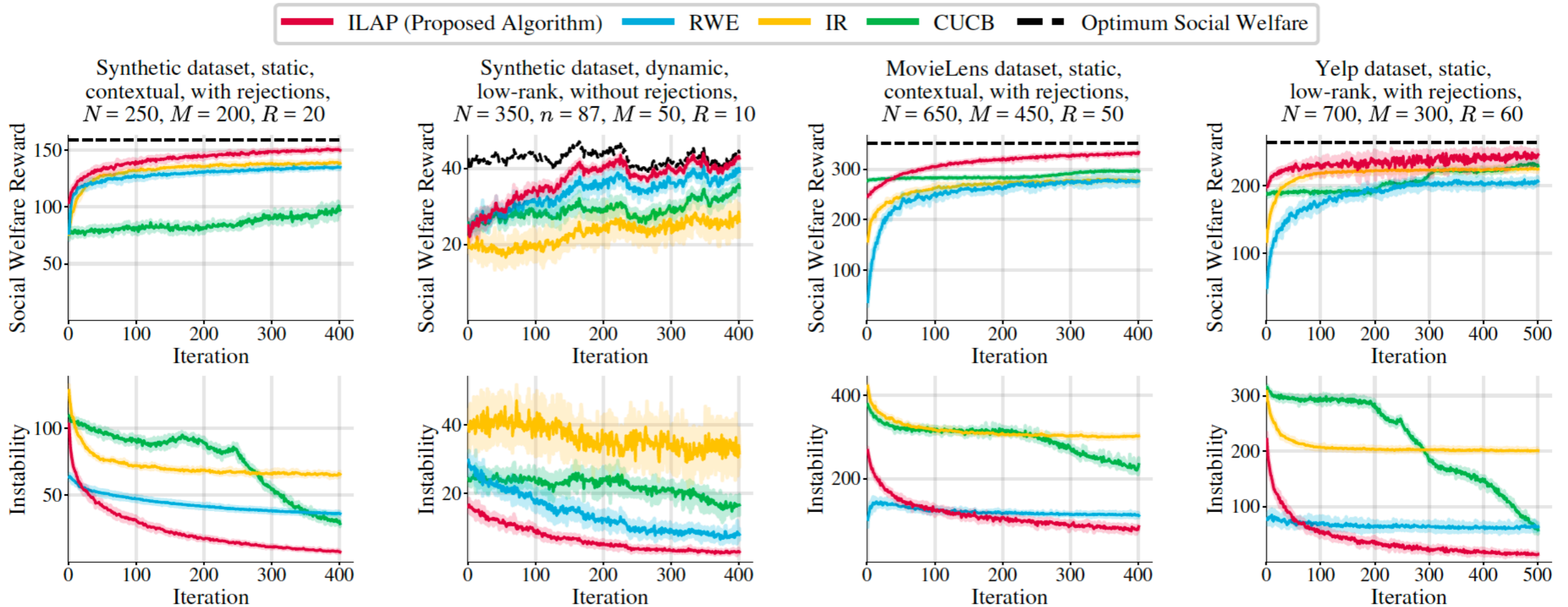
$$\tilde{O} \left(\frac{M\sqrt{Nn}}{\sqrt{T}} \right)$$

Giving user's an accept/reject choice

- Optimism in estimating preferences tends to raise prices
- Suppose a user accepts an item only if her reward is more than the offered price
- Then we have to lower the offered prices in proportion to the width of the confidence set
- This reduces the decay of regret in T to be

$$\tilde{O} \left(\frac{1}{T^{1/4}} \right)$$

Experiments



ILAP: Interactive Learning for Allocation and Pricing (Our Algorithm)
 RWE: Recommendations without Exploration

IR: Interactive Recommendation
 CUCB: Combinatorial UCB

Related Work

- Combinatorial multi-armed bandits: Audibert et al (2011), Chen et al (2013), Kveton et al (2015)
- Structured Linear Bandits: Combes et al (2017), Lu et al (2021)
- Bandits in economics: Liu et al (2020), Johari et al (2021), Jagadeesan (2021)
- Envy-free pricing: Guruswami et al (2005)
- Recommendation with capacity constraints: Christakopoulou (2017), Makhijani (2019)

Future Directions

- Show multiple recommendations at once instead of one
- Learn from user choice and not require user feedback
- Extending to multi-sided markets
- Lower bounds on regrets
- Maximizing revenue instead of social welfare

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